Coaching Efficacy Research

Boardley, Ian

DOI:

[10.1080/1750984X.2017.1290816](https://doi.org/10.1080/1750984X.2017.1290816)

License:

Other (please specify with Rights Statement)

Document Version

Peer reviewed version

Citation for published version (Harvard):

Boardley, I 2017, 'Coaching Efficacy Research: Learning from the Past and Looking to the Future', *International Review of Sport and Exercise Psychology*. <https://doi.org/10.1080/1750984X.2017.1290816>

[Link to publication on Research at Birmingham portal](#)

Publisher Rights Statement:

This is an Accepted Manuscript of an article published by Taylor & Francis in *International Review of Sport and Exercise Psychology* on 28th February 2017, available online: <http://www.tandfonline.com/10.1080/1750984X.2017.1290816>

General rights

Unless a licence is specified above, all rights (including copyright and moral rights) in this document are retained by the authors and/or the copyright holders. The express permission of the copyright holder must be obtained for any use of this material other than for purposes permitted by law.

- Users may freely distribute the URL that is used to identify this publication.
- Users may download and/or print one copy of the publication from the University of Birmingham research portal for the purpose of private study or non-commercial research.
- User may use extracts from the document in line with the concept of 'fair dealing' under the Copyright, Designs and Patents Act 1988 (?)
- Users may not further distribute the material nor use it for the purposes of commercial gain.

Where a licence is displayed above, please note the terms and conditions of the licence govern your use of this document.

When citing, please reference the published version.

Take down policy

While the University of Birmingham exercises care and attention in making items available there are rare occasions when an item has been uploaded in error or has been deemed to be commercially or otherwise sensitive.

If you believe that this is the case for this document, please contact UBIRA@lists.bham.ac.uk providing details and we will remove access to the work immediately and investigate.

1

2 Running Head: COACHING EFFICACY

3

4 **LITERATURE REVIEW**

5

6 **Coaching Efficacy Research: Learning from the Past and Looking to the Future**

7

8 Ian D. Boardley¹

9 University of Birmingham

10

11 Submitted: 7th December, 2016

¹ E-mail: I.d.boardley@bham.ac.uk

Abstract

Coaching efficacy (CE) represents the extent to which coaches believe they have the capacity to affect the learning and performance of their athletes, and the CE model details antecedents, dimensions and outcomes of CE. Based around the CE model, the present paper had two main aims. First, to present a comprehensive and critical review of research underpinned by the CE model. Studies were categorised by whether they investigated antecedents, outcomes or athletes' perceptions of their coach. Twenty-one published studies were identified for the review. Overall the review provides support for the main tenets of the CE model, with researchers establishing links between CE and many of the antecedents and outcomes proposed in the model. The second aim was to assimilate findings from the review, limitations in the CE model and relevant conceptual models to present a revised CE model. Whilst retaining the essence of the original model, the revised model also incorporates explicit processes linking coach beliefs and athlete perceptions, antecedents of athlete perceptions and an intrarelationship source of CE. It also incorporates specific categories of coach behaviour and athlete-/team-level outcomes. The paper concludes by identifying limitations in the literature and review, and by proposing key directions for future research.

Keywords: collective efficacy; motivation; confidence; self-efficacy; satisfaction

1 Coaching Efficacy Research: Learning from the Past and Looking to the Future

2 Introduction

3 Sport coaching is a multi-faceted social process that can be highly influential for
4 athletes' motivation, learning, performance and moral functioning (see Côté & Gilbert, 2009;
5 Horn, 2008). One model that considers psychological factors central to the coaching process
6 is the Coaching Efficacy (CE) Model developed by Feltz, Chase, Moritz and Sullivan (1999).
7 This model is of particular relevance to sport-psychology researchers because it considers
8 important psychological factors in both coaches and athletes. Given its clear utility, it is
9 perhaps not surprising this model has been used quite extensively to guide contemporary
10 research on the psychology of sport coaching. The overarching aims of the current article are
11 to present a comprehensive and critical review of the current body of research underpinned
12 by this model, and to use this review along with relevant conceptual models as the basis for
13 proposing a revised CE model.

14 *The coaching efficacy model*

15 The CE model is grounded in Bandura's (1997) self-efficacy theory. Bandura (1997,
16 p.3) defines self-efficacy as '*the belief in one's capabilities to organise and execute the*
17 *courses of action to produce given attainments*'. As such, self-efficacy beliefs do not pertain
18 to the actual level of skill a person possesses, but to his/her belief in what he/she can
19 accomplish with his/her skills. Accordingly, Feltz et al. (1999) defined CE as '*the extent to*
20 *which coaches believe they have the capacity to affect the learning and performance of their*
21 *athletes*' (p.765). The work of Feltz and her colleagues was impactful not only because it
22 proposed a clear model of CE that outlined key antecedents, dimensions and outcomes of CE,
23 but also because it developed a valid and reliable tool to assess CE.

24 The CE model proposed certain specific sources of CE. First, fruitful past experiences
25 and performances as a coach (e.g., successful experiences, performances, and win/loss

records) were proposed to be key mastery experiences that should enhance coaches' CE. Coaches who have gained considerable high quality experiences during their coaching careers and have high win percentages are therefore expected to have increased levels of CE. Athletes' perceived skill levels were also proposed as a potential influence of CE. Such perceptions are likely to impact CE by acting as an indicator of mastery experiences as a coach, with skill development in athletes being viewed as stemming from effective coaching. Finally, perceived social support from schools, communities and parents was also suggested as a possible antecedent of CE.

Feltz et al. (1999) proposed four specific dimensions of CE: Game Strategy (GS), Motivation, Technique and Character Building (CB). First, GS efficacy represents coaches' confidence in their abilities to lead teams to successful performances during competition. Coaches high in GS efficacy have confidence in their abilities to select the right team, make appropriate tactical decisions and outthink opposition coaches. Next, motivation efficacy signifies coaches' confidence in their abilities to influence athletes' psychological skills and states. Coaches high in motivation efficacy have confidence in their abilities to optimise athlete/team confidence and cohesion. Third, technique efficacy concerns coaches' confidence in their instructional and diagnostic abilities. Coaches high in technique efficacy believe in their abilities to teach athletes new skills and identify and remedy deficits in existing techniques. Finally, CB efficacy represents coaches' confidence in their abilities to guide athletes' personal development and positive attitudes toward sport. Coaches high in CB efficacy believe in their ability to coach in a way that encourages athletes to act appropriately both on and off the field of play.

A number of outcomes of CE were also proposed in the model (Feltz et al., 1999). For instance, higher levels of CE should result in more effective tactical decisions and motivational and corrective feedback methods, as well as higher levels of commitment to

coaching. Also, athletes with high-efficacy coaches should be more confident, motivated and satisfied, have more positive sportpersonship attitudes and higher levels of performance and competitive success.

Learning from the Past: A Review of CE Research

The key tenets of the CE model outlined above have been the focus of considerable research efforts over the past 17 years, and it is the findings from this research that this paper now turns to. The primary purpose of this section is to provide the first review of research testing the CE model. Subsidiary aims include critically analysing relevant aspects of specific studies and identifying the main strengths and weaknesses of the literature base as a whole. To structure the review, research outputs have been categorised into the following sections: (a) antecedents, (b) outcomes and (c) athletes' perceptions of their coach.

Locating relevant studies

When sourcing articles for the review, all studies referring specifically to constructs from the CE model in their aims/hypotheses and published in peer-reviewed-English-language journals were targeted, excluding those that were purely methodological (e.g., Myers, 2013) or measured something other than levels of CE-based constructs (e.g., Duarte, Garganta, & Fonseca, 2014). To identify such articles, a four-step process was followed: identification, screening, eligibility and inclusion (see Figure 1). Identification consisted of searching for all articles that had cited the original Feltz et al. (1999) article and searching for all articles with the following keywords in their titles: Coaching Efficacy, Coaching Effectiveness and Coaching Competency. Searches using Web of Science were first conducted on 1 July 2015 and then repeated on 9 June 2016. Of the 333 articles that remained once duplicates had been removed, screening revealed 32 of these articles referred specifically to constructs from the CE model in their aims/hypotheses; the remaining 301 articles were therefore omitted. Further assessment of the eligibility of these 32 articles

1 indicated 11 of these were not within the inclusion criteria for the review. The 11 articles
2 excluded at this stage either had a purely methodological focus – addressing issues such as
3 exploratory structural equation modelling (e.g., Myers, 2013) – or investigated CE-based
4 constructs that were not part of the original CE model. For example, Duarte et al. (2014)
5 assessed Portuguese football players’ and coaches’ ratings of importance for CE dimensions
6 rather than their perceptions of CE per se. The exclusion of these 11 articles resulted in a total
7 of 21 articles for inclusion in the review. The main demographic information from all the
8 reviewed studies can be found in Table 1.

9 *Antecedents*

10 Articles selected for the antecedents section of the review were ones that identified
11 study aims/hypotheses that related to potential precursors of CE. Some of the antecedents of
12 interest were ones specifically identified in the seminal article of Feltz et al. (1999), whereas
13 others were not. In certain studies, potential determinants of overall CE were investigated,
14 whereas in others variables that potentially influenced specific dimensions of CE were looked
15 at. Unless otherwise stated, study variables were assessed using self-report questionnaires.

16 The first researchers to empirically test elements of the CE model were Feltz et al.
17 (1999). To empirically test elements of their proposed model, Feltz and colleagues
18 investigated a range of potential sources of CE by collecting pre-season data from male
19 basketball coaches. Pearson correlations identified moderate positive relationships between at
20 least one dimension of CE and last year win-loss record, years in coaching, perceived ability
21 of the team and community/parent support. Overall, GS and motivation efficacy had the
22 greatest number of meaningful relationships with antecedent variables, whereas CB had none.
23 Further, athletic-director/student/faculty support all failed to significantly correlate with any
24 dimension of CE. It should be acknowledged the study was statistically underpowered
25 though, and a larger sample may have revealed further significant relationships.

Malete and Feltz (2000) assessed the effects of a coach-education programme on coaches' CE using a quasi-experimental design. The experimental group consisted of coaches participating in the Program for Athletic Coaches (PACE; Seefeldt & Brown, 1990), whereas the control group was a mix of coaches without formal coach education and coaching preparation students. The PACE is a 12-hour programme covering topics (e.g., the role of the coach, effective instruction and GS, motivating athletes, personal and social skills, positive coaching and maintaining discipline) relevant to one or more CE dimension, and as such programme completion was expected to result in increases in CE. The control group continued coaching as normal and therefore changes in CE were not expected for this group. CE was assessed in both groups prior-to and following the PACE program, and a 2 x 2 (Group x Pre-post) MANCOVA controlling for coaching experience and with repeated measures on the second factor revealed a group by time interaction. Follow-up multivariate contrasts showed no significant differences between the two groups at pre-test, but significant differences between them at post-test, as well as a significant increase in CE for the experimental group from pre- to post-test; GS and technique efficacy were found to contribute most to this increase. Although this study supported the possibility that coach-education programmes may increase CE, the absence of random group allocation, a fake programme for the control group and a retention test, along with differences in age and experience between the two groups all represent study limitations that should be kept in mind when interpreting these findings.

Fung (2002) then investigated whether coaching experience, hours of coaching in the past year and level of coaching accreditation were associated with CE in community coaches in Hong Kong. For the first two variables, only one significant association was identified, a weak-to-moderate positive association between years of coaching and motivation efficacy. Regarding coaching accreditation, the study included coaches at the three levels of

1 accreditation in Hong Kong: Level 1 ($n = 148$), Level 2 ($n = 87$) and Level 3 ($n = 17$).
2 However, although mean levels on the four dimensions of CE increased from Level 1 to
3 Level 3 for all four CE dimensions, no significant differences across the three levels of
4 accreditation level were identified. These null findings may have resulted from a lack of
5 statistical power, but could also be due to increasing demands placed on coaches with higher
6 levels of accreditation, demands that could at times challenge coaches' CE beliefs. In a
7 related study, Tsorbatzoudis, Daroglou, Zahariadis and Grouios (2003) bifurcated data from
8 team-sport coaches to form groups based on whether they had more (i.e., experienced
9 coaches; 52.6% of sample) or less (i.e., inexperienced coaches) than five years of coaching
10 experience. *t* tests showed significant differences in technique and total CE, with higher
11 levels reported by experienced coaches compared to inexperienced coaches; effect sizes were
12 not reported.

13 Myers, Vargas-Tonsing and Feltz (2005) then identified positive meaningful and
14 significant relationships between perceived team ability, parental support, community
15 support, career winning percentage, and years as a collegiate head coach and specific
16 dimension/s of CE. Overall, stronger and a greater number of associations were present for
17 motivation efficacy, whereas technique efficacy had the fewest meaningful relationships.
18 Also, perceived team ability had the strongest associations with all dimensions of CE,
19 ranging from a weak-to-moderate effect for technique efficacy to a strong effect for
20 motivation efficacy. The weakest effects were seen for years as a collegiate coach.

21 Moving away from specific antecedents from the CE model, Short, Smiley and Ross-
22 Stewart (2005) investigated whether imagery may help coaches generate and uphold high
23 levels of CE. Regression analyses (controlling for career record and coaching experience)
24 tested whether specific functions of imagery (Hall, Mack, Paivio, & Hausenblas, 1998)
25 predicted coaches' CE. These analyses showed: (a) motivation general – mastery (MG-M;

1 imaging being confident in challenging situations) imagery positively predicted total CE, (b)
2 cognitive general (i.e., imaging strategies such as set plays and tactics) imagery positively
3 predicted GS, (c) cognitive specific (i.e., imaging performance of skills) imagery positively
4 predicted technique efficacy, (d) MG-M imagery positively predicted motivation efficacy and
5 (e) MG-M imagery positively predicted CB efficacy. The findings of this study support the
6 possibility that imagery may be an effective way of increasing CE, consistent with Bandura's
7 (1997) contention that imagery represents a key antecedent of self-efficacy beliefs.

8 Kavussanu, Boardley, Jutkiewicz, Vincent and Ring (2008) then investigated whether
9 coaching experience and sex predicted each of the dimension/s of CE. In contrast to
10 expectations, neither of these predictors had a significant predictive effect on motivation
11 efficacy. However, the small sample of coaches likely explains this, as coaching experience
12 had a meaningful – although non-significant – predictive effect on motivation and CB
13 efficacy. Other findings of note included positive predictive effects of coaching experience
14 on technique and CE, and stronger GS beliefs in male coaches compared to female coaches.
15 Regarding this latter finding, this may have been influenced by differences between male and
16 female coaches' views on what constitutes a good coach. More specifically, male coaches
17 tend to place a heavy emphasis on the ability to produce winners, whereas female coaches
18 prioritise being a good role model and understanding athletes' feelings (Molstad, 1993). Due
19 to these differences, male coaches may tend to work on improving their GS abilities more
20 than female coaches do.

21 Around the same time, Thelwell, Lane, Weston and Greenlees (2008) studied
22 emotional intelligence (EI; i.e., the ability to perceive, monitor, employ and manage emotions
23 both within the self and in others; Salovey, Mayer, & Caruso, 2002) as an antecedent of CE.
24 Multiple regression analyses identified which dimension/s of EI significantly predicted
25 dimension/s of CE. First, for motivation efficacy, regulation (i.e., the ability to control one's

emotions) and social skills (i.e., the ability to interact with others to optimise emotions) were positive predictors. Next, for technique efficacy, appraisal of own emotions (i.e., the ability to evaluate one's own emotions) was a positive predictor. Then, for CB efficacy, optimism (i.e., the ability to utilise emotions to think positively) was a positive predictor. Finally, for GS efficacy, no significant predictors were identified. Hwang, Feltz and Lee (2013) also studied EI as an antecedent of CE, using structural equation modelling (SEM) to demonstrate a strong positive effect of EI on CE. Although these studies provided support for EI as a possible antecedent of CE, low levels of internal consistency for some EI subscales were an issue in both studies.

Subsequently, Feltz, Hepler, Roman and Paiement (2009) explored sources of CE in volunteer youth-sport coaches. Using regression analyses they demonstrated: (a) internal support and player improvement positively predicted CB, (b) coaching experience, internal support and player improvement positively predicted motivation efficacy, (c) coaching experience, playing experience, player improvement and internal support positively predicted GS and (d) coaching experience, playing experience, player improvement and external support positively predicted technique efficacy. Collectively the proposed antecedents explained between 7.7% (i.e., CB) and 32.0% (i.e., technique) of the variance in the dimensions of CE. An important contribution of this study was the identification of distinct groups of antecedents for each dimension of CE in volunteer youth-sport coaches.

Myers, Feltz and Chase (2011) then used multiple-group confirmatory factor analysis to show coach education, assistant coach experience, coaching experience, playing experience, athletic experience, improvement of athletes, career winning percentage and social support from athletes and the athletic director were all significant predictors of dimension/s of CE. The strongest and most consistent effect across both male and female coaches was for coach education. An associated study by Sullivan, Paquette, Holt and Bloom

(2012) studied the predictive effects of coach education (i.e., certified vs. not-certified) and coaching context (i.e., community vs. competitive) on total CE using SEM. Data analyses revealed no effect of coaching context on CE, but a moderate positive effect of coach education on CE. Although offering further support for a positive effect of coach education on CE, no distinction was made between different levels and types of coach education. However, in concert with the findings of Malete and Feltz (2000), this study provides support for Feltz et al.'s (1999) contention that coaching preparation may be a key antecedent of CE.

In summary, the studies reviewed in this section have identified several key antecedents of CE. Potential antecedent variables specified in the original model of Feltz et al. (1999) that were supported are coaching experience, prior competitive success, perceived team ability, community and parental support and coach education. Beyond those drawn from the original model, empirical support was also identified for sex, imagery use and EI as further antecedents of CE. Research in this area has included high-school, volunteer and collegiate coaches from the USA, Hong Kong and England, and those working in team and individual sports. The dominant methodological approach has been cross-sectional designs with self-report questionnaires. However, the work of Malete and Feltz (2000) was a welcome exception to this as it was the only study to test the effects of a coaching intervention on CE. Given the specific inclusion of factors proposed to impact CE in Feltz et al.'s (1999) model, there is a definite need for more interventional research testing the causal mechanisms proposed in the model.

Outcomes

In addition to identifying key antecedents of CE, Feltz et al. (1999) also proposed various key outcomes that should result from increased CE. Specific examples of these include more effective (e.g., leading to increased competitive advantage, heightened player motivation and correction of players' technical deficits) and appropriate (e.g., modelling high

1 levels of moral character) coaching behaviours, higher levels of player and team satisfaction,
2 increased player and team performance, and higher levels of player and team confidence.
3 Accordingly, numerous researchers have sought to provide empirical evidence for these
4 proposed outcomes of CE, as well as investigating the effects of CE on other potential
5 outcomes. This section reviews the main findings of such work.

6 Empirical analyses presented in Feltz et al.'s (1999) original paper were the first to
7 test outcomes of CE. Specific outcomes investigated included coaching behaviour, player
8 satisfaction, winning percentage, commitment to coaching and perceived amount of time
9 spent coaching during the past season. To investigate these outcomes, pre-season CE data
10 from basketball coaches were used to identify the 15 coaches with the strongest CE beliefs
11 and the 15 coaches with the weakest CE beliefs. The 30 coaches were then observed on two
12 occasions by a trained observer who recorded frequency of coaching behaviour (i.e., praise
13 and encouragement, instruction and organisation, punishment and control); mean behaviour
14 frequency across the sessions was used in data analysis. Further, on the latter of these two
15 occasions, the players being coached were assessed on satisfaction with their coach. Finally,
16 during the final coaching session of the season coaches were assessed for their commitment
17 to coaching and perceived amount of time spent coaching during the previous season.

18 Comparisons between high- and low-efficacy coaches using *t* tests identified several
19 significant differences. More specifically, high-efficacy coaches had higher winning
20 percentages, provided more praise and encouragement and less instruction and organisation
21 and had more satisfied players than their low-efficacy counterparts. In contrast, no
22 differences were identified between the two groups in terms of their commitment to coaching,
23 perceived amount of coaching and punishment and control behaviours. Overall, this research
24 identified some interesting differences in outcomes of CE between high- and low-efficacy
25 basketball coaches, providing initial support for this aspect of the CE model.

A frequently investigated outcome of CE is leadership style. Sullivan and Kent (2003) used regression analyses to investigate this outcome, demonstrating technique and motivation efficacy to be significant positive predictors of training and instruction and positive-feedback behaviours. However, no dimension of CE predicted democratic behaviours, and poor internal consistency for autocratic behaviour and social support meant predictive analyses for these leadership styles were not conducted. A related study by Sullivan et al. (2012) used SEM to demonstrate a strong positive effect of total CE on frequency of overall leadership behaviours (i.e., incorporating positive feedback, training and instruction, social support and situational consideration). Then, Hwang et al. (2013) also used SEM to demonstrate not only a moderate-to-strong positive effect of CE on leadership style (i.e., incorporating positive feedback, training and instruction, social support, democratic behaviour and situational consideration), but also that CE partially mediated effects of EI on leadership style. Together these studies demonstrate a robust positive predictive effect of CE on leadership style.

Myers et al. (2005) investigated efficacy-enhancing coaching behaviours as outcomes of CE. To assess coaches' engagement in such behaviours, coaches reported their frequency of engagement in 13 strategies suitable for increasing athletes' confidence. To investigate the effect of CE on these behaviours, data were collected from coaches at the start of the season ($n = 135$) and again three-quarters into the season ($n = 101$). Given coach gender is thought to influence coaching behaviour (see Horn, 2008), the influence of total CE on efficacy-enhancing behaviours was examined separately for males and females. Regression analyses demonstrated total CE positively predicted use of efficacy-enhancing behaviours for both male and female coaches. Also, moderate-to-strong associations between the behaviours and all dimensions of CE were reported. However, when male coaches of women's teams ($n = 24$) were looked at in isolation, interrelations were weaker and non-significant; this was not the case for the other three coach/athlete gender combinations.

Winning percentage was also investigated as an outcome of CE by Myers et al. (2005). Regression analyses demonstrated total CE was a positive predictor of winning percentage for men's but not women's teams. Also, within women's teams, no dimension of CE was significantly associated with winning percentage for male or female coaches. In contrast, in men's teams both CB and motivation efficacy had moderate-to-strong significant positive associations with winning percentage. As well as identifying important links between CE and coaching behaviour/winning percentage, this study highlights the importance of considering coach/athlete gender match/mismatch when investigating outcomes of CE.

Such increases in coaches' efficacy-enhancing behaviours should lead to increases in team and player efficacy beliefs, variables investigated as outcomes of CE by Vargas-Tonsing, Warners and Feltz (2003). Regression analyses demonstrated collectively the four dimensions of CE positively predicted team- but not self-efficacy. However, the null finding for self-efficacy may have been affected by a lack of statistical power, as a meaningful (i.e., $R^2 = .20$) amount of variance in self-efficacy was explained by the four dimensions of CE. There was also greater within-team agreement for team- as opposed to self-efficacy, which is important given scores were aggregated at the team level before analyses were conducted. In terms of the predictive ability of the four dimensions of CE for team efficacy, motivation and CB efficacy were the best predictors; motivation efficacy was a positive predictor, whereas CB efficacy was a negative predictor.

Chow, Murray and Feltz (2009) then investigated links between CE and players' self-reported likelihood to aggress against an opponent. Multilevel modelling demonstrated coaches' GS efficacy positively predicted athletes' likelihood to aggress, whereas CB efficacy had no significant predictive effect. Chow et al. (2009) explained this unexpected finding by suggesting coaches high in GS efficacy may be more likely to promote unfair but strategically advantageous play by teaching unfair tactics (e.g., instrumental aggression),

positively reinforcing athletes for using them or ignoring such behaviour when it occurs. Also of note is that increases in coach CB efficacy offered no apparent protective effect. Interestingly, a similar study conducted in Botswana by Malete, Chow and Feltz (2013) found neither GS nor CB efficacy significantly predicted athletes' self-reported likelihood to aggress or peer cheating. Although the authors suggested the disparate findings between the two studies may have been due to the inclusion of additional variables in the analyses of the more recent study, it is worth noting that mean levels of self-reported likelihood to aggress were considerably lower in Malete et al. (2013; i.e., $M = 2.84$) compared to Chow et al. (2009; $M = 3.38$). As such, the moral climates in the two samples appear to have been quite different, as in general the players in the Botswanan sample were less likely to act aggressively to gain competitive advantageous than those from the US. Given that the moral atmosphere in teams has been consistently linked with moral functioning in team sport (e.g., Stephens, 2001), coaching behaviours that promote aggressive behaviour in teams with lower levels of moral functioning may not have the same effects in team cultures in which higher levels of moral functioning are the norm. An alternative explanation relates to the low sample sizes at the team level in both studies, which may lead to unreliable parameter estimates in multilevel analyses such as those conducted in the two studies (see Maas & Hox, 2004).

To summarise, the studies reviewed in this section have identified several possible outcomes of CE. Outcomes specified in Feltz et al.'s (1999) model with empirical support include coaching behaviour (i.e., increased praise and encouragement and reduced instruction and organisation), winning percentage and player satisfaction. However, whilst indicators of coaching behaviour (i.e., through observation; Feltz et al., 1999) and winning percentage represent objective outcomes of CE, changes in satisfaction have been based on athlete perceptions which are clearly subjective. Future work should pursue more objective indicators of satisfaction with the coach such as player attrition and training attendance rates

to further test the effect of CE on player satisfaction. Support was also evident for improved leadership style (i.e., overall style as well as increased positive feedback and training and instruction), greater use of efficacy-enhancing coach behaviours and increased likelihood to aggress in players as outcomes of CE. Possible coach/athlete gender and cultural differences in these latter two outcomes should be acknowledged though. Researchers have studied outcomes of CE with high-school, collegiate, community, competitive and club coaches working in team and individual sports. US-based research dominates this category, although one study was conducted in Botswana. In terms of methodology, the overriding approach was again a cross-sectional design using self-report questionnaires, although coach observation was used in instances where coaching behaviour was directly measured.

Athletes' perceptions of their coach

Another category of CE research is that investigating athletes' perceptions of their coach based upon the dimensions of CE. Conceptually such research is grounded upon the dimensional aspects of coaching ability outlined in the CE model, and the premise that effects of coaching behaviour on athletes' self-perceptions, motivation and performance are mediated by athletes' assessments of their coach's behaviour (see Horn, 2008). Researchers investigating athletes' perceptions of their coach based on the CE model have diverged in terms of the specific perceptions assessed. Specifically, athletes' perceptions of their coach's efficacy, competency and effectiveness have been investigated. First, perceptions of coach efficacy represent the extent to which coaches are perceived by athletes to have the capacity to influence athletes' learning and performance (Short & Short, 2004). Next, perceptions of coach competency represent 'athletes' evaluations of their head coach's ability to affect their learning and performance' (Myers, Feltz et al., 2006, p.113). Finally, perceptions of coach effectiveness represent 'the extent to which coaches can implement their knowledge and skills to positively affect the learning and performance of their athletes' (Boardley,

Kavussanu, & Ring, (2008, p.271). Importantly, factorial analyses have shown support for the original dimensional structure from the CE model in such perceptions (Boardley et al., 2008; Boardley, Jackson, & Simmons, 2015; Myers, Feltz et al., 2006). Research investigating athletes' perceptions of their coach is reviewed next, with studies grouped by the specific perception assessed.

Coaching efficacy

Short and Short (2004) compared coaches' assessments of their CE with the perceptions of the athletes they coached. Analyses showed a tendency for coaches to rate their CE higher than their athletes did, with seven (i.e., 78%) coaches rating themselves higher than their athletes did on average. However, it is important to note that all coach ratings fell within the 95% confidence interval of their athletes' ratings. Whilst interesting, a small sample size and lack of sampling diversity limit the generalizability of these findings.

Subsequently, Boardley et al. (2015) conducted three studies investigating the relationship between golfers' perceptions of their coach's motivation efficacy and golfers' task self-efficacy. Across three separate studies, correlational and SEM analyses demonstrated a consistent positive relationship between golfers' perceptions of their coach's motivation efficacy and their task self-efficacy; the strength of association ranged from weak-to-moderate (Study 1) to moderate-to-strong (Study 3). Whilst limited by a strong male gender bias, collectively these three studies demonstrated a consistent and meaningful positive link between golfers' perceptions of their coach's abilities to influence golfers' psychological skills and states and players' efficacy beliefs regarding their golf ability.

Coaching competency

Myers, Wolfe, Maier, Feltz and Reckase (2006) used hierarchical linear modelling (HLM) to show athletes' perceptions of their coach's motivation competency had a moderate-to-large positive relationship with satisfaction with the coach at the athlete level. However,

no relationship was detected at the team level once within-team effects were accounted for. Myers, Beauchamp and Chase (2011) also investigated the relationship between athletes' perceptions of their coach's competency and satisfaction with the coach. Multilevel SEM determined whether athletes' perceptions of their coach's competency were predictive of satisfaction with the coach at the individual- and team-levels separately. Results from these analyses demonstrated at the athlete-level, athletes' perceptions of their coach's motivation and technique competency had statistically significant large positive effects on athletes' satisfaction with their coach. In combination, these perceptions explained 51.8% of the variance in satisfaction with the coach at the individual-level. At the team-level, perceptions of total coaching competency had a large positive significant effect on satisfaction with the coach, explaining 88.3% of its variance. Although findings were fairly consistent across these two studies, direct comparisons cannot be made as they used different measures to assess perceptions of coaching competency.

Boardley and Kavussanu (2009) studied links between athletes' perceptions of their coach's CB competency, athletes' levels of moral disengagement (i.e., the tendency to justify and rationalise behaviour that contravenes your moral standards; Bandura, 1991) and frequency of prosocial (i.e., volitional acts intended to help or benefit another person; Eisenberg & Fabes, 1998) and antisocial (i.e., volitional acts intended to harm or disadvantage another individual (Sage, Kavussanu, & Duda, 2006) acts in sport. SEM demonstrated athletes' perceptions of their coach's CB competency had a weak positive effect on prosocial behaviour towards opponents and moderate and very strong negative effects, respectively, on antisocial behaviour towards teammates and opponents; all effects were mediated to some degree by moral disengagement. No effect was found for prosocial behaviour towards teammates. These findings provide support for the possibility that athletes' perceptions of their coach's CB competency may be important for on-pitch moral behaviour.

Subsequently, Bosselut, Heuze, Eys, Fontayne and Sarrazin (2012) investigated relations between athletes' perceptions of their coach's competency in technique/GS and role ambiguity (i.e., the lack of clear, consistent information regarding an individual's role; Kahn, Wolfe, Quinn, Snoek, & Rosenthal, 1964). Four dimensions of role ambiguity (i.e., scope of responsibilities, role behaviours, role evaluation, and role consequences; see Beauchamp, Bray, Eys, & Carron, 2002) in offensive and defensive contexts were studied. Controlling for gender, status and their interaction, HLM demonstrated at the individual-level the four dimensions of role ambiguity explained between 6.90% (i.e., role consequences) and 12.86% (i.e., scope of responsibilities) of the variance in technique competency in the offensive context, and between 1.86% (i.e., role consequences) and 6.10% (i.e., role behaviours and role evaluation) in the defensive context. At the team-level, only role evaluation in offensive (i.e., 12.89%) and defensive (i.e., 12.44%) contexts explained variance in perceptions of technique competency. Equivalent analyses for GS competency at the individual-level demonstrated dimensions of role ambiguity explained between 5.44% (i.e., role consequences) and 10.59% (i.e., scope of responsibilities) of the variance in GS competency in the offensive context, and between 3.86% (i.e., role consequences) and 9.30% (i.e., role behaviours) in the defensive context. At the team-level, in the offensive context role behaviours (i.e., 1.69%), scope of responsibilities (i.e., 5.65%) and role evaluation (10.45%) explained significant amounts of variance, whereas in the defensive context only role evaluation (12.71%) explained variance in perceptions of GS competency. Overall, increased ambiguity in offensive and defensive roles was linked with increased criticality of coach's technique and GS competency.

Finally, Malete et al. (2013) investigated athletes' perceptions of their coach's GS and CB competency as predictors of athletes' self-reported likelihood to aggress and peer cheating. Multilevel analyses demonstrated athletes' perceptions of GS – but not CB –

competency were weak positive predictors of their self-reported likelihood to aggress and peer cheating at the within-level. Thus, players who had favourable impressions regarding their coach's abilities in GS reported increased tendencies to aggress and cheat. These findings accord with those of Chow et al. (2009), who found high-school and club soccer coaches' GS – but not CB – efficacy positively predicted players' likelihood to aggress.

Coaching effectiveness

Two studies have investigated athletes' perceptions of their coach's effectiveness. First, Boardley et al. (2008) investigated relationships between male-rugby-union players' perceptions of their coach's effectiveness and their effort, commitment, enjoyment, self-efficacy and prosocial and antisocial behaviour. Regression analyses (controlling for playing experience) demonstrated players' perceptions of their coach's motivation effectiveness were positive predictors of players' effort, commitment and enjoyment; effect sizes were small-to-medium. Further, perceptions of technique and CB effectiveness, respectively, positively predicted players' rugby self-efficacy and prosocial behaviour; effects sizes were small. No predictive effects were found for players' antisocial behaviour.

Kavussanu et al. (2008) also investigated athletes' perceptions of their coach's effectiveness. Regression analyses demonstrated: (a) sport experience negatively predicted all dimensions of coaching effectiveness; effect sizes were small to small-to-medium, (b) mismatch in sex between athlete and coach negatively predicted motivation, CB and total coaching effectiveness; effect sizes were small to small-to-medium, and (c) athlete sex did not predict any dimension of coaching effectiveness. This study also provided support for the findings of Short and Short (2004) by demonstrating on average athletes' ratings of coaching effectiveness were significantly lower than coaches' ratings of CE for all CE dimensions.

In sum, the studies reviewed in this section have highlighted the potential importance of athletes' perceptions of their coach based on CE dimensions. For perceptions of coach's

1 efficacy, researchers have shown player reports of their coach's efficacy tend to be lower
2 than levels reported by their coaches in American Football, and perceptions of coach's
3 motivation efficacy are consistent positive predictors of golfers' task self-efficacy. Regarding
4 perceptions of coach's competency, such perceptions have been linked with outcomes such as
5 satisfaction with the coach at the player- and team-level, prosocial and antisocial behaviour,
6 likelihood to aggress and role ambiguity. Next, sport experience and coach/athlete sex
7 mismatch have the potential to be key antecedents of athletes' perceptions of their coach's
8 effectiveness, and these perceptions have been positively linked with players' effort,
9 commitment, enjoyment, self-efficacy and prosocial behaviour in rugby union. Finally,
10 coaches' ratings of CE were shown to be higher than their athletes' ratings of coaching
11 effectiveness on all dimensions. Researchers have studied athletes' perceptions of their coach
12 on dimensions of CE with high-school, collegiate and competitive athletes from a wide range
13 of team- and individual-sports, and US- and UK-based research dominates this category,
14 although studies have been conducted in Botswana and France. The overriding
15 methodological approach was again a cross-sectional design using self-report questionnaires.

16 *Summary of key findings*

17 This review has highlighted the breadth of research that has applied the CE model
18 since its inception in 1999. Literature searches unearthed 21 articles addressing conceptual
19 aims and/or hypotheses directly informed by the CE model. Studies were categorised based
20 upon whether they investigated antecedents, outcomes or athlete perceptions. This
21 categorisation illustrated a fairly even balance across these categories, with 12 articles
22 investigating antecedents, eight studying outcomes and nine considering athlete perceptions.

23 Collectively the reviewed studies support numerous antecedents of CE proposed in
24 the CE model. For instance, positive links between coaching experience and CE were found
25 with intercollegiate, high-school and volunteer coaches from the USA, UK and Hong Kong

(e.g., Fung, 2002; Myers et al., 2005). Similarly, coach education positively predicted CE in a few studies (e.g., Malete & Feltz, 2000; Myers et al., 2011). Also, consistent with the tenets of the CE model, a favourable win-loss record was consistently linked with higher levels of CE (e.g., Myers et al., 2005; Short et al., 2005). Next, perceived athlete- and team-ability were positively linked with CE (e.g., Feltz et al., 1999, 2009; Myers et al., 2005). Finally, higher levels of CE were predicted by increased school/community support in various coaching populations (e.g., Feltz et al., 1999, 2009; Myers et al. 2005, 2011). Thus, research to date provides consistent support for the major antecedents of CE proposed in the model.

Several outcomes of CE proposed in the model have also been empirically supported. In terms of coaching behaviour, stronger support was found for differences in praise and encouragement (i.e., more frequent in higher-efficacy than in lower-efficacy coaches) and instruction and organisation (i.e., less frequent in higher-efficacy than in lower-efficacy coaches) than for punishment and control behaviours, where differences based on levels of CE were not detected. Myers et al. (2005) also provided support for this aspect of the model by showing all dimensions of CE were associated with more frequent use of efficacy-enhancing behaviours. Interestingly though, this effect was not found in male coaches of women's teams, suggesting gender mismatch between coaches and athletes may be a key moderator of such outcomes (see also Kavussanu et al., 2008). That increases in player/team satisfaction, performance and efficacy may result from higher levels of CE was also supported. For instance, Feltz et al. (1999) found higher levels of player satisfaction and higher winning percentages for high-CE coaches compared to low-CE coaches. Further, Myers et al. (2011) and Myers, Wolfe et al. (2006) found athletes' perceptions of their coach's competency were predictive of increased satisfaction with their coach, and Boardley et al. (2008, 2015) showed heightened perceptions of coach's motivation effectiveness

positively predicted athletes' task self-efficacy in rugby and golf. Therefore, consistent with the CE model, research has supported numerous outcomes of CE.

Looking to the Future: A Revised Coaching Efficacy Model

The breadth of research identified in the review is testament to the significant contribution the CE model has made to date. However, it has also identified antecedents and outcomes of CE that are beyond those specified in the original model, and identified ways in which the model could be further developed to more effectively guide future research. Thus, consistent with Feltz et al.'s (1999) acknowledgement that the original model represented a preliminary starting point, the aim of the current section is to identify ways in which the model could be extended and further tightened. In doing so, aspects of the original CE model have been integrated with relevant conceptual models and frameworks that have emerged since the CE model was developed. The arguments for and nature of this revised model are presented over the coming paragraphs, and the overall model is displayed in Figure 2.

A key aspect of the original CE model was the specification of key sources of CE information. One such source of information supported in the current review is the extent of coaching experience/preparation. However, coaching is highly contextualised (see Côté & Gilbert, 2009), so it may also be important to consider the situations in which coaches gain experience/preparation. Specifically, Côté and Gilbert (2009) described four distinctive situations in which coaches venture to progress athlete outcomes: (a) participation coaching with children, (b) participation coaching with adolescents and adults, (c) performance coaching with young adolescents and (d) performance coaching with older adolescents and adults. Given the specific nature of efficacy beliefs (see Bandura, 1997), within the revised conceptual model of CE coaching experience/preparation is considered most influential of CE when it is specific to the coaching context in which CE is being considered. Further antecedents of CE were also specified in the original model, including prior success,

perceived skill of athletes and community support. Empirical support for each of these has since been provided, as it has been for imagery use and EI. Other psychological skills (self-talk, goal setting, arousal regulation) may also be important coach-preparation strategies that could bolster CE beliefs. As such, in addition to those originally specified, these latter variables should also be considered as potential information sources of CE.

In terms of the four lower-order dimensions of CE, on the whole research has supported the relevance and conceptual definitions for these. The one possible exception to this is CB, as findings for this dimension have generally been weaker and less consistent than they have been for the other three (e.g., Boardley et al., 2008; Chow et al., 2009; Maleté et al., 2012). This could be due to the original conceptualisation of CB being overly focused on positive aspects of CB coaching such as instilling good moral character, attitudes of fair play, good sportsmanship and respect for others. However, deterring negative aspects of moral character by punishing and not modelling poor sportsmanship and not prioritising winning over sportsmanship are also key aspects of CB coaching (see Bolter & Weiss, 2012, 2013). These dual aspects of CB coaching are reflective of research on moral behaviour in sport, which highlights the importance of assessing both positive and negative social behaviours (see Kavussanu & Boardley, 2009). The lack of consideration of coaches' confidence in their ability to deter negative aspects of athletes' character may explain why the CB dimension has been an inconsistent predictor of athlete outcomes such as antisocial behaviour (Boardley et al., 2008) and athletes' self-reported likelihood to aggress (Chow et al., 2009; Maleté et al., 2012). As such, in the revised model of CE, CB efficacy not only represents coaches' confidence in their ability to guide athletes' personal development and positive attitudes toward sport, but also their ability to deter athletes' engagement in unsportsmanlike conduct, not demonstrate such behaviour themselves and not prioritise winning over sportspersonship. Clearly broadening the breadth of the CB dimension requires development in psychometric

assessment, but until a revalidated CB subscale is available, researchers are directed towards the relevant subscales from the Sportsmanship Coaching Behaviours Scale (Bolter & Weiss, 2012, 2013) for suitable items for assessing coaches' confidence in their ability to deter athletes' engagement in unsportsmanlike conduct, not demonstrate such behaviour themselves and not prioritise winning over sportspersonship.

Another aspect of the CE model that has come under some scrutiny is the need for further articulation of how coach outcomes of CE (e.g., coaching behaviour) may link to athlete outcomes such as player/team satisfaction, performance and efficacy (e.g., Myers, Feltz et al., 2006; Boardley et al., 2008). By integrating aspects of Horn's (2002) model of coaching effectiveness with outcomes proposed in the CE model, such researchers have argued that coaches' behaviour directly affects athletes' perceptions and evaluations of their coach's behaviour, and such perceptions and evaluations mediate the influence of coach behaviour on athletes' self-perceptions and attitudes. Empirical support for the potential mediating role of athletes' perceptions of their coach is provided in the relevant section of the current review. As well as explicitly incorporating the mediating processes described above, the revised model of CE also specifically identifies categories of coach behaviour that map directly on to the four dimensions of CE based on Côté, Yardley, Sedgwick and Baker (1999). Specifically, coaches' efficacy beliefs in GS, motivation, technique and CB are proposed to influence athletes' perceptions of their coach's efficacy on the four dimensions through coaches' competition strategy, mental preparation, technical skill and positive and negative rapport coaching behaviours, respectively (see Figure 2).

An important consideration in any revised CE model that explicitly incorporates athletes' perceptions of their coach is which perceptions to specify. As identified earlier, to date researchers have assessed athletes' perceptions of coaches' efficacy (e.g., Boardley et al., 2015), competency (e.g., Myers, Feltz, et al., 2006) and effectiveness (e.g., Boardley et

al., 2008) based on the four dimensions of CE. Although assessing slightly different athlete perceptions may only marginally influence study findings, it does lead to a lack of conceptual clarity, and also makes comparisons of related findings across studies harder to interpret. This is also an issue when comparing coach beliefs and athlete perceptions within the same study if different perceptions have been assessed (e.g., Kavussanu et al., 2008). As such, to allow for more meaningful interpretations of findings within and between studies, in the revised model athlete perceptions of their coach's efficacy are specified.

Given the revised model explicitly incorporates athletes' perceptions of their coach's efficacy, athlete characteristics that may influence such perceptions have also be included (see Horn, 2008). The majority of the characteristics specified in Figure 2 have been drawn from Horn's (2008) model and empirical research reviewed presently (e.g., Kavussanu et al., 2008). Also included is coach reputation, as CE-model based research looking at factors influencing athletes' judgements of coaching competency has found coach reputation can influence such judgements (Manley, Greenlees, Thelwell, & Smith, 2010; Thelwell, Page, Lush, Greenlees, & Manley, 2013). However, the proposed antecedents in Figure 2 should not be viewed as an exhaustive list, and researchers are encouraged to identify further possible antecedents of athlete perceptions.

In addition to the extra-relationship sources of CE developed based on those expounded in the original CE (i.e., sources of CE information), the revised model draws upon more-recent theorising by Lent and Lopez (2002) to also incorporate a potentially important intra-relationship source of CE. More specifically, Lent and Lopez (2002) proposed a tripartite model of efficacy beliefs that identifies key sources of efficacy information thought to be unique to close relationships such as those seen between coaches and athletes. Whilst additional efficacy beliefs (e.g., other-efficacy) were also included in the model, the one most relevant to the development of CE is Relation-Inferred Self-Efficacy (RISE). RISE beliefs

represent a person's perceptions regarding what another person in a close relationship believes about his/her capabilities (Lent & Lopez, 2002). Applying this definition to CE beliefs, RISE beliefs would represent the coach's perceptions about what his/her athletes believe about his/her capabilities as a coach. Importantly, the work of Jackson and colleagues has provided strong evidence for the relevance of Lent and Lopez's (2002) model to sport, including research on the coach-athlete relationship (Jackson, Knapp & Beauchamp, 2009). This research demonstrated how athletes developed RISE beliefs based on their interpretation of their coach's verbal and nonverbal behaviours, and that RISE beliefs were viewed as a source of self-efficacy. Whilst Jackson et al.'s (2009) study focussed on the formation of athletes' self-efficacy beliefs, it is likely similar processes may influence coaches' CE beliefs. Thus, in the revised CE model it is proposed athletes' perceptions of their coach's efficacy lead to verbal and nonverbal social cues that coaches interpret to form RISE beliefs which subsequently act as an intra-relationship source of CE information.

Finally, the revised model incorporates two further developments from the original model, both relating to athlete outcomes. First, within the revised model athlete outcomes are now grouped under the four C's (i.e., confidence, connection, competence and character) categorisation of athlete-level outcomes of effective coaching proposed by Côté and Gilbert (2009). Consistent with Côté and Gilbert (2009), it is proposed that categorising athlete-level outcomes in this way facilitates the identification and evaluation of measurable indicators of effective coaching. Second, given a significant proportion of coaching occurs with teams and groups, it is also important to distinguish between athlete- and team- (or group-) level outcomes when identifying outcomes representing the four C's. For instance, self-efficacy, the coach-athlete relationship, individual performance and moral identity, respectively, are examples of variables representing confidence, connection, competence and character at the athlete-level. In turn, collective efficacy, cohesion, team performance and moral atmosphere

are representative outcomes at the team- (or group-) level. Thus, to fully examine the breadth of impact increased levels of CE may have, over time researchers are encouraged to investigate variables representing the four C's at both the athlete- and team- (or group-) level.

In summary, given the body of research reviewed presently and the emergence of relevant conceptual models and frameworks since the original CE model was conceived, a revised CE model is proposed. However, although numerous extensions of the original CE model are included in the revised model, the essence of the original model is retained. Similarly, in keeping with Feltz et al. (1999) when proposing the original model, the revised model should be viewed as a working model that researchers are encouraged to build upon and adapt as further relevant research and conceptual frameworks emerge.

Limitations and future directions

One of the main limitations of the reviewed literature is the narrow range of methodological approaches represented. Although there are exceptions, the reviewed literature is dominated by quantitative studies utilising self-report measures to collect data at single time points. Thus, researchers to date have largely failed to effectively test the causal pathways proposed in the CE model, instead merely testing for relationships supportive of these pathways. Further, the current evidence base is likely to be contaminated to some degree by socially desirable responses and method effects. To help address these issues, future research employing experimental and longitudinal designs along with more diverse and objective approaches to assessing antecedents and outcomes of CE is needed. In particular, there is a pressing need for further applied research that tests the causal propositions in the model in real-world settings. For instance, researchers could examine whether coach-development activities (e.g., completing a coach education course) are successful in boosting CE, and if so whether such changes lead to meaningful changes in coach behaviour and/or athlete-outcomes (via athlete perceptions). Similarly, longitudinal

research could track the impact of context-specific coaching experience on CE and consequent outcomes specified in the revised model.

Future research directions also stem from the two existing studies that have compared coaches' and athletes' ratings (i.e., Short & Short, 2004; Kavussanu et al., 2008). Although these studies have identified incongruences may exist between coaches' and athletes' ratings of coach efficacy/effectiveness, what is currently not know are the implications of such incongruences. For instance, research is needed to determine whether coach-athlete relationships are less functional when coaches and athletes disagree on the coach's degree of efficacy. Researchers pursuing such questions could also seek to understand why such disparities exist, and to develop and evaluate interventions aimed at enhancing agreement between coaches and athletes. Related to this topic, it would also be interesting to investigate levels of agreement on coach efficacy between coaches in set-ups involving more than one coach. Examples of such set-ups include situations involving head- and assistant-coaches or ones that involve head coaches working with specialist coaches who focus on particular aspects of a team (e.g., defence in American Football) or a specific position (e.g., goalkeeping coach in soccer). Such work would also progress CE research from a purely sporting emphasis towards a more organizational focus.

Similarly, although several studies have utilised multilevel analyses to separate out variance at the team- and individual-levels, researchers to date have not specifically investigated factors that may lead to disparate effects of coaching behaviour on athletes' perceptions of CE at the team- and individual-levels. For example, group variables such as team cohesion and social identity may moderate the effects of coach behaviour on perceptions of CE at the team-level. In contrast, individual-level factors such as the longevity or strength of the coach-athlete relationship may be more likely to moderate effects at the player-level. Future researchers are therefore encouraged to seek to answer such questions.

A direction for conceptual progression beyond the revised CE model proposed earlier is the development of specific models targeting key aspects of CE. An example of this is seen in recent work by Sullivan, Feltz, LaForge-MacKenzie and Hwang (2015) who developed a model of doping confrontation efficacy based upon the CE model. Doping confrontation efficacy represents the extent to which coaches believe in their abilities to effectively confront athletes regarding doping issues and offer appropriate solutions to such issues (Sullivan et al., 2015). Thus, given the relevance of doping to ethical and moral aspects of coaching, doping confrontation efficacy could be viewed as a specific aspect of CB efficacy. However, the increased specificity (see Bandura, 1997) afforded by the development of the doping confrontation efficacy model should increase the predictive abilities of the model when researchers look to link coaches' efficacy beliefs with coach behaviours relevant to doping. As such, the development of further specific models of CE (e.g., a specific model of CE for strength and conditioning coaches) are encouraged.

Finally, the review itself is subject to its own limitations. Although it was based on extensive literature searches, there may be further relevant literature that was not included. For instance, studies published in non-English journals or Masters and Doctoral theses may have been excluded. Additionally, researchers may have not published some studies that resulted in non-significant or weak effects. As such, readers should be aware when interpreting the review, it may have a degree of bias towards studies with significant and/or more meaningful effects.

Conclusion

The dual aims of the current paper were to present a comprehensive and critical review of CE research and to integrate the findings from this review with relevant conceptual models to inform a revised model of CE. In achieving the first aim, this review has demonstrated the breadth of research that has applied the CE model since its inception in

1 1999. Importantly, this research has investigated links between CE and a wide range of
2 important psychological factors in both coaches and athletes. As such, the review highlights
3 the wide-ranging utility of Feltz et al.'s (1999) model for guiding research looking to
4 investigate psychological processes central to sport coaching. However, the review also
5 highlighted some limitations in the current literature and model, such as an overreliance on
6 cross-sectional and self-report-based approaches, and a lack of conceptual clarity on athletes'
7 perceptions of their coach and the processes that may explain how CE influences such
8 perceptions. Thus, to achieve the second aim of the paper, key aspects of conceptual models
9 of coaching effectiveness and relational efficacy beliefs were integrated with the original CE
10 model to propose a revised model. Future researchers are encouraged to adopt and test this
11 model, ideally through greater use of longitudinal and experimental approaches. Such work
12 will help continue the important research conducted to date using the CE model, further
13 developing our understanding of the processes that lead to – and the outcomes that stem from
14 – high levels of efficacy in sport coaches.

References

- Bandura, A. (1991). Social cognitive theory of moral thought and action. In W. M. Kurtines & J. L. Gewirtz (Eds.), *Handbook of Moral Behavior and Development: Theory, Research, and Applications* (Vol. 1, pp. 71–129). Hillsdale, NJ: Lawrence Erlbaum.
- Bandura, A. (1997). *Self-Efficacy: The Exercise of Control*. New York, NY: W H Freeman & Company.
- Beauchamp, M. R., Bray, S. R., Eys, M. A., & Carron, A. V. (2002). Role ambiguity, role efficacy, and role performance: Multidimensional and mediational relationships within interdependent sport teams. *Group Dynamics: Theory, Research, and Practice*, 6, 229–242. doi:10.1037/1089-2699.6.3.229
- Boardley, I. D., Jackson, B., & Simmons, A. (2015). Changes in task self-efficacy and emotion across competitive performances in golf. *Journal of Sport & Exercise Psychology*, 37, 393–409. doi:10.1123/jsep.2014-0331
- Boardley, I. D., & Kavussanu, M. (2009). The influence of social variables and moral disengagement on prosocial and antisocial behaviours in field hockey and netball. *Journal of Sports Sciences*, 27, 843–854. doi:10.1080/02640410902887283
- Boardley, I. D., Kavussanu, M., & Ring, C. M. (2008). Athletes' perceptions of coaching effectiveness and athlete-related outcomes in rugby union: An investigation based on the coaching efficacy model. *The Sport Psychologist*, 22, 269–287. doi:10.1123/tsp.22.3.269
- Bolter, N. D., & Weiss, M. R. (2012). Coaching for character: Development of the Sportsmanship Coaching Behaviors Scale (SCBS). *Sport, Exercise, and Performance Psychology*, 1(2), 73–90. doi:10.1037/a0026300
- Bolter, N. D., & Weiss, M. R. (2013). Coaching behaviors and adolescent athletes' sportpersonship outcomes: Further validation of the Sportsmanship Coaching

- Behaviors Scale (SCBS). *Sport, Exercise, and Performance Psychology*, 2, 32–47.
doi:10.1037/a0029802
- Bosselut, G., Heuzé, J. P., Eys, M. A., Fontayne, P., & Sarrazin, P. (2012). Athletes' perceptions of role ambiguity and coaching competency in sport teams: a multilevel analysis. *Journal of Sport & Exercise Psychology*, 34, 354–364.
doi:10.1123/jsep.34.3.345
- Chow, G. M., Murray, K. E., & Feltz, D. (2009). Individual, team, and coach predictors of players' likelihood to aggress in youth soccer. *Journal of Sport & Exercise Psychology*, 31, 425–443. doi:10.1123/jsep.31.4.425
- Côté, J., Yardley, J., Sedgwick, W., & Baker, J. (1999). An exploratory examination of the coaching Behavior Scale for sport. *Avante*, 5, 82–92.
- Côté, J., & Gilbert, W. (2009). An integrative definition of coaching effectiveness and expertise. *International Journal of Sports Science & Coaching*, 4, 307–323.
- Duarte, D. F. T. D. S., Garganta, J., & Fonseca, A. M. (2014). The efficacy of youth football coach-perception of players and coaches of different age groups of Portuguese football. *Journal of Physical Education and Sport*, 14(1), 66–73.
- Eisenberg, N., & Fabes, R. A. (1998). Prosocial development. In N. Eisenberg (Ed.), *Handbook of Child Psychology*, Vol. 3: Social, Emotional, and Personality Development (pp. 701–778). New York: Wiley.
- Feltz, D. L., Chase, M. A., Moritz, S. E., & Sullivan, P. J. (1999). A conceptual model of coaching efficacy: Preliminary investigation and instrument development. *Journal of Educational Psychology*, 91, 765–776. doi:10.1037/0022-0663.91.4.765
- Feltz, D. A., Hepler, T. J., Roman, N., & Paiement, C. (2009). Coaching efficacy and volunteer youth sport coaches. *The Sport Psychologist*, 23, 24–41.
doi:10.1123/tsp.23.1.24

- 1 Fung, L. (2002). Task familiarity and task efficacy: A study of sports coaches. *Perceptual*
2 *and Motor Skills*, 95, 367–372. doi:10.2466/pms.2002.95.2.367
- 3 Gould, D., Hodge, K., Peterson, K., & Giannini, J. (1989). An exploratory examination of
4 strategies used by elite coaches to enhance self-efficacy in athletes. *Journal of Sport*
5 *& Exercise Psychology*, 11, 128–140. doi:10.1123/jsep.11.2.128
- 6 Hall, C. R., Mack, D. E., Paivio, A., & Hausenblas, H. A. (1998). Imagery use by athletes:
7 development of the Sport Imagery Questionnaire. *International Journal of Sport*
8 *Psychology*, 29, 73–89.
- 9 Horn, T. S. (2008). Coaching effectiveness in the sports domain. In T. S. Horn (Ed.),
10 *Advances in Sport Psychology* (3rd ed; pp. 239–267). Champaign, IL: Human
11 Kinetics.
- 12 Hwang, S., Feltz, D. L., & Lee, J. D. (2013). Emotional intelligence in coaching: Mediation
13 effect of coaching efficacy on the relationship between emotional intelligence and
14 leadership style. *International Journal of Sport and Exercise Psychology*, 11, 292–
15 306. doi:10.1080/1612197X.2013.763489
- 16 Jackson, B., Knapp, P., & Beauchamp, M. R. (2009). The coach-athlete relationship: A
17 tripartite efficacy perspective. *The Sport Psychologist*, 23, 203–232.
18 doi:10.1123/tsp.23.2.203
- 19 Kahn, R. L., Wolfe, D. M., Quinn, R. P., Snoek, J. D., & Rosenthal, R. A. (1964).
20 *Organizational Stress: Studies in Role Conflict and Ambiguity*. New York, NY: John
21 Wiley & Sons.
- 22 Kavussanu, M., & Boardley, I. D. (2009). The prosocial and antisocial behavior in sport
23 scale. *Journal of Sport and Exercise Psychology*, 31, 97–117.
24 doi:10.1123/jsep.31.1.97

- Kavussanu, M., Boardley, I. D., Jutkiewicz, N., Vincent, S., & Ring, C. (2008). Coaching efficacy and coaching effectiveness: Examining their predictors and comparing coaches' and athletes' reports. *The Sport Psychologist*, 22, 383–404. doi:10.1123/tsp.22.4.383
- Lent, R. W., & Lopez, F. G. (2002). Cognitive ties that bind: A tripartite view of efficacy beliefs in growth-promoting relationships. *Journal of Social and Clinical Psychology*, 21, 256–286. doi:10.1521/jscp.21.3.256.22535
- Malete, L., Chow, G. M., & Feltz, D. L. (2013). Influence of coaching efficacy and coaching competency on athlete-level moral variables in Botswana youth soccer. *Journal of Applied Social Psychology*, 43, 2107–2119.
- Malete, L., & Feltz, D. L. (2000). The effect of a coaching education program on coaching efficacy. *The Sport Psychologist*, 14, 410–417. doi:10.1123/tsp.14.4.410
- Manley, A., Greenlees, I., Thelwell, R., & Smith, M. (2010). Athletes' use of reputation and gender information when forming initial expectancies of coaches. *International Journal of Sports Science & Coaching*, 5, 517–532. doi:10.1260/1747-9541.5.4.517
- Maas, C. J. M., & Hox, J. J. (2004). Robustness issues in multilevel regression analysis. *Statistica Neerlandica*, 58, 127–137. doi:10.1046/j.0039-0402.2003.00252.x
- Molstad, S. M. (1993). Coaching qualities, gender, and role modeling. *Women in Sport and Physical Activity Journal*, 2, 11–19. doi:10.1123/wspaj.2.2.11
- Myers, N. D. (2013). Coaching competency and (exploratory) structural equation modeling: A substantive-methodological synergy. *Psychology of Sport and Exercise*, 14, 709–718. doi:10.1016/j.psychsport.2013.04.008
- Myers, N. D., Beauchamp, M. R., & Chase, M. A. (2011). Coaching competency and satisfaction with the coach: A multi-level structural equation model. *Journal of Sports Sciences*, 29, 411–422. doi:10.1080/02640414.2010.538710

- 1 Myers, N., Feltz, D., & Chase, M. (2011). Proposed modifications to the conceptual model of
2 coaching efficacy and additional validity evidence for the coaching efficacy scale II-
3 high school teams. *Research Quarterly for Exercise and Sport*, 82, 79–88.
4 doi:10.1080/02701367.2011.10599724
- 5 Myers, N. D., Feltz, D. L., Maier, K. S., Wolfe, E. W., & Reckase, M. D. (2006). Athletes'
6 evaluations of their head coach's coaching competency. *Research Quarterly for*
7 *Exercise and Sport*, 77, 111–121. doi:10.1080/02701367.2006.10599337
- 8 Myers, N. D., Vargas-Tonsing, T. M., & Feltz, D. L. (2005). Coaching efficacy in
9 intercollegiate coaches: Sources, coaching behavior, and team variables. *Psychology*
10 *of Sport and Exercise*, 6, 129–143. doi:10.1016/j.psychsport.2003.10.007
- 11 Myers, N. D., Wolfe, E. W., Maier, K. S., Feltz, D. L., & Reckase, M. D. (2006). Extending
12 validity evidence for multidimensional measures of coaching competency. *Research*
13 *Quarterly for Exercise and Sport*, 77, 451–463.
14 doi:10.1080/02701367.2006.10599380
- 15 Sage, L., Kavussanu, M., & Duda, J. (2006). Goal orientations and moral identity as
16 predictors of prosocial and antisocial functioning in male association football
17 players. *Journal of Sports Sciences*, 24, 455–466. doi:10.1080/02640410500244531
- 18 Salovey, P., & Mayer, J. D. (1990). Emotional intelligence. *Imagination, Cognition and*
19 *Personality*, 9, 185–211. doi:10.2190/DUGG-P24E-52WK-6CDG
- 20 Salovey, P., Mayer, J. D., & Caruso, D. (2002). The positive psychology of emotional
21 intelligence. In C. R. Snyder, & S. J. Lopez (Eds.), *Handbook of Positive*
22 *Psychology* (pp. 159–171). London: Oxford University Press.
- 23 Seefeldt, V., & Brown, E. W. (1990). *Program for Athletic Coaches' Education*. Carmel, IN:
24 Benchmark Press.

- 1 Short, S. E., & Short, M. W. (2004). Coaches' assessment of their coaching efficacy
2 compared to athletes' perceptions. *Perceptual and Motor Skills*, 99(2), 729–736.
- 3 Short, S. E., Smiley, M., & Ross-Stewart, L. (2005). The relationship between efficacy
4 beliefs and imagery use in coaches. *The Sport Psychologist*, 19, 380–394.
5 doi:10.1123/tsp.19.4.380
- 6 Smoll, F. L., & Smith, R. E. (1989). Leadership behaviors in sport: A theoretical model and
7 research paradigm. *Journal of Applied Social Psychology*, 19, 1522–1551.
8 doi:10.1111/j.1559-1816.1989.tb01462.x
- 9 Stephens, D. E. (2001). Predictors of aggressive tendencies in girls' basketball: An
10 examination of beginning and advanced participants in a summer skills camp.
11 *Research Quarterly for Exercise and Sport*, 72, 257–266.
- 12 Sullivan, P. J., & Kent, A. (2003). Coaching efficacy as a predictor of leadership style in
13 intercollegiate athletics. *Journal of Applied Sport Psychology*, 15, 1–11.
14 doi:10.1080/10413200305404
- 15 Sullivan, P., Paquette, K., Holt, N., & Bloom, G. (2012). The relation of coaching context
16 and coach education to coaching efficacy and perceived leadership behaviors in
17 youth sport. *The Sport Psychologist*, 26, 122–134. doi:10.1123/tsp.26.1.122
- 18 Sullivan, P. J., Feltz, D. L., LaForge-MacKenzie, K., & Hwang, S. (2015). The preliminary
19 development and validation of the Doping Confrontation Efficacy Scale. *Psychology*
20 *of Sport and Exercise*, 16, 182–190. doi:10.1016/j.psychsport.2014.04.011
- 21 Thelwell, R. C., Lane, A. M., Weston, N. J., & Greenlees, I. A. (2008). Examining
22 relationships between emotional intelligence and coaching efficacy. *International*
23 *Journal of Sport and Exercise Psychology*, 6, 224–235.
24 doi:10.1080/1612197X.2008.9671863

- 1 Thelwell, R. C., Page, J. L., Lush, A., Greenlees, I. A., & Manley, A. J. (2013). Can
2 reputation biases influence the outcome and process of making competence
3 judgments of a coach? *Scandinavian Journal of Medicine & Science in Sports*, 23,
4 e65-e73. doi:10.1111/sms.12000
- 5 Tsorbatzoudis, H., Daroglou, G., Zahariadis, P., & Grouios, G. (2003). Examination of
6 coaches' self-efficacy: preliminary analysis of the coaching efficacy scale.
7 *Perceptual and Motor Skills*, 97, 1297–1306. doi:10.2466/pms.2003.97.3f.1297
- 8 Vargas-Tonsing, T. M., Warners, A. L., & Feltz, D. L. (2003). The predictability of coaching
9 efficacy on team efficacy and player efficacy in volleyball. *Journal of Sport*
10 *Behavior*, 26, 396–407.

Table 1

Sample Characteristics for Studies Investigating Antecedents, Outcomes and Athlete Perceptions Relevant to the Coaching Efficacy Model

Study (Location)	<i>M</i> Age (years)	<i>M</i> Experience (years)	Gender	Sample Size	Key Sample Characteristics
Antecedents					
Feltz, Chase, Moritz, & Sullivan (1999) (United States)	42.22	18.02	100% male	69	High-school-basketball coaches
Fung (2002) (Hong Kong)	34.40	8.80	73.8% male	252	Community coaches working with beginner and district-level athletes from a range of sports
Tsorbatzoudis, Daroglou, Zahariadis, & Grouios (2003) (Greece)	37.60	5.50	100% male	230	Team-sport coaches
Myers, Vargas-Tonsing, & Feltz (2005) (United States)	38.60	10.40	67% male	135	Division II and Division III collegiate team-sport coaches
Feltz, Hepler, Roman, & Paiement (2009) (United States)	37.70	3.51	94% male	492	Volunteer youth-sport team-sport (79% ice hockey) coaches
Kavussanu, Boardley, Jutkiewicz, Vincent, & Ring (2008) (United Kingdom)	33.84	8.75	73% male	26	Team- and individual-sport university coaches
Malete & Feltz (2000) (United States)	35.14	6.03		36	High-school coaches
	(Intervention)	(Intervention)		(Experimental)	
	21.21	1.25		24	
Sullivan, Paquette, Holt, & Bloom (2012) (Canada)	(Control)	(Control)		(Control)	Youth-sport coaches from a range of team and individual sports
	41.09	12.87	76% male	172	
Short, Smiley, & Ross-Stewart (2005)	36.61	12.21	64% male	89	Team- and individual-sport coaches

(United States)					
Thelwell, Lane, Weston, & Greenlees (2008)	28.60	7.11	75% male	99	Team- and individual-sport coaches
(United Kingdom)					
Hwang, Feltz, & Lee (2013)	39.77	14.42	87% male	323	High-school-basketball coaches
Myers, Feltz, & Chase (2011)	41.10	11.75	85% male	799	High-school coaches from 14 sports
(United States)					
Outcomes					
Feltz, Chase, Moritz, & Sullivan (1999)	NR	NR	100% male	30 (coaches)	High-school-basketball coaches
(United States)				353 (athletes)	
Sullivan & Kent (2003)	40.10	NR	74% male	224	Intercollegiate team- and individual-sport coaches
(United States / Canada)					
Sullivan, Paquette, Holt, & Bloom (2012)	41.09	12.87	76% male	172	Youth-sport coaches from a range of team and individual sports
(Canada)					
Hwang, Feltz, & Lee (2013)	39.77	14.42	87% male	323	High-school-basketball coaches
Myers, Vargas-Tonsing, & Feltz (2005)	38.60	10.40	67% male	135	Division II and Division III collegiate team-sport coaches
(United States)					
Vargas-Tonsing, Warners, & Feltz (2003)	NR (coaches nor athletes)	6.60 years	NR	12 (coaches) 133 (athletes)	Volleyball high-school players and their coaches
		(coaches)	(coaches)		
		NR	100% female		
		(athletes)	(athletes)		
			70% male		
Chow, Murray, & Feltz (2009)	33.55	9.35 (coaches)	(coaches)	23 (coaches)	High-school and club soccer coaches and athletes
(United States)	(coaches)	8.71 (athletes)	61% female	258 (athletes)	
			(athletes)		
Malete, Chow, & Feltz (2013)	31.36	4.82 (coaches)	96% male	24 (coaches)	

(Botswana)	(coaches)	5.45 (athletes)	(coaches)	506 (athletes)	
	15.91		77% female		
	(athletes)		(athletes)		
Athletes' Perceptions of Coach's Efficacy					
	32.40				
Short & Short (2004)	(coaches)	9.10 (coaches)	100% male	9 (coaches)	Division II American Football coaches and athletes at the University of North Dakota
(United States)	20.10	9.50 (athletes)	(coaches & athletes)	76 (athletes)	
Boardley, Jackson, & Simmons (2015): Study 1	27.74	9.52	67% male	197	Competitive golfers competing in the Midlands of England
(United Kingdom)					
Boardley, Jackson, & Simmons (2015): Study 2	36.07	NR	98% male	200	Competitive golfers competing in the Midlands of England
(United Kingdom)					
Boardley, Jackson, & Simmons (2015): Study 3	23.41	NR	94% male	212	Competitive golfers competing in the Midlands and South of England
(United Kingdom)					
Athletes' Perceptions of Coach's Competency					
			59% female		
Myers, Wolfe, Maier, Feltz, & Reckase (2006)	19.53	NR	(soccer)	403 (soccer)	Lower division intercollegiate teams in Midwestern USA
(United States)			100%	182 (ice hockey)	
			female (ice hockey)		
Myers, Beauchamp, & Chase (2011)	15.50	NR	57% male	491 (US)	High-school-sport-team athletes representing a range of sports
(United States / United Kingdom)				257 (UK)	
Boardley & Kavussanu (2009)	22.20	10.30	22% female	200 (hockey)	Competitive field hockey and netball players
(United Kingdom)			(hockey)	179 (netball)	
			100%		

			female (netball)		
	31.36		96% male		
Malete, Chow, & Feltz (2013)	(coaches)	4.82 (coaches)	(coaches)	24 (coaches)	
(Botswana)	15.91	5.45 (athletes)	77% female	506 (athletes)	
	(athletes)		(athletes)		
Bosselut, Heuze, Eys, Fontayne, & Sarrazin (2012)	23.09	10.95	82% male	243	French-speaking interdependent-sport participants representing a variety of sports
(France)					
Athletes' Perceptions of Coach's Effectiveness					
Boardley, Kavussanu, & Ring (2008)	23.34	12.87	100% male	166	Competitive rugby union players
(United Kingdom)					
Kavussanu, Boardley, Jutkiewicz, Vincent, & Ring	21.30 (male)	8.34 (male)			University athletes from eight individual- and
(2008)	21.09 (female)	7.02 (female)	60% female	291	seven team-sports
(United Kingdom)					

Note. NR = Not reported.

1

2

Figure 1. Procedures involved in selecting articles for review.

Note: Some studies investigated a combination of antecedents, outcomes and/or athletes' perceptions. This explains why the total for those included (i.e., 29) does not match that for those deemed eligible (i.e., 21).

Figure 2. Revised conceptual model of coaching efficacy.